

# Dignity (2002) Limited

Class A Notes due 2034 and Class B Notes due 2049

### Last Twelve Months Consolidated EBITDA

Consolidated (£m)	26-Dec	27-Mar	26-Jun	25-Sep	25-Dec	25-Mar
52 week period	2014	2015	2015	2015	2015	2016
Divisional Revenue						
Funeral Services	183.9	196.6	202.3	203.0	204.6	198.3
Crematoria	55.2	58.9	60.9	61.7	63.1	61.1
Pre-arranged funeral plans	29.3	28.4	29.1	30.0	29.6	30.7
Consolidated Revenue	268.4	283.9	292.3	294.7	297.3	290.1
Divisional EBITDA						
Funeral Services	75.7	84.8	88.2	86.5	85.2	80.7
Crematoria	30.7	33.8	35.0	35.2	36.2	34.6
Pre-arranged funeral plans	7.6	7.3	7.6	8.2	8.0	8.0
Central Overheads	(14.6)	(16.4)	(16.8)	(16.1)	(16.4)	(16.0)
EBITDA	99.4	109.5	114.0	113.8	113.0	107.3
Divisional EBITDA Margin						
Funeral Services	41.2%	43.1%	43.6%	42.6%	41.6%	40.7%
Crematoria	55.6%	57.4%	57.5%	57.1%	57.4%	56.6%
EBITDA	37.0%	38.6%	39.0%	38.6%	38.0%	37.0%

### **Financial Covenants**

	26-Dec	27-Mar	26-Jun	25-Sep	25-Dec	25-Mar
	2014 <sup>(4)</sup>	2015 <sup>(4)</sup>	2015 <sup>(4)</sup>	2015 <sup>(4)</sup>	2015	2016
Free Cashflow for the Relevant Period (£m)	83.4	98.4	104.7	105.7	100.2	91.7
Debt Service for the Relevant Period (£m)	9.3	15.6	26.1	32.5	33.7	33.7
EBITDA DSCR (debt service cover ratio) Target Actual	>=1.5 : 1 10.69 : 1	>=1.5 : 1 7.02 : 1	>=1.5 : 1 4.37 : 1	>=1.5 : 1 3.50 : 1	>=1.5 : 1 3.35 : 1	>=1.5 : 1 3.18 : 1
Free cashflow DSCR Target Actual	>=1.4 : 1 8.97 : 1	>=1.4 : 1 6.31 : 1	>=1.4 : 1 4.01 : 1	>=1.4 : 1 3.25 : 1	>=1.4 : 1 2.97 : 1	>=1.4 : 1 2.72 : 1

#### Notes:

1. EBITDA has been calculated in accordance with the definition in the Issuer / Borrower Loan Agreement ('IBLA').

2. The first covenant testing under these Notes was December 2014.

3. Free Cashflow DSCR ratio is only tested with regard to potential Restricted Payments as defined in the IBLA. It should also be noted that, for the purpose of Restricted Payments only, the target ratio for EBITDA DSCR is 1.85 : 1.

4. The new Class A notes due 2034 and Class B notes due 2049 were issued on 17 October 2014. Consequently, Senior Interest only accrues from this date for the Relevant Period. Debt service, assuming a full year Senior Interest would have been approximately £33.7m. On this basis, the EBITDA DSCR at 25 September 2015 would have been 3.38:1 (26 June 2015: 3.38:1; 27 March 2015: 3.25:1; 26 December 2014: 2.95:1) and the Free Cashflow DSCR at 25 September 2015 would have been 3.14:1 (26 June 2015: 3.11:1; 27 March 2015: 2.92:1; 26 December 2014: 2.47:1).

## NOTICE TO THE READER

The information set out above represents information on Dignity (2002) Limited and its subsidiaries (the 'Dignity (2002) Group'), a sub-group of the Dignity plc group ('Group').

The information set out herein is not necessarily representative of the performance of the Group as a whole and should not be relied upon in this respect. For example it does not include profits and losses generated by certain companies held outside the Dignity (2002) Group or any dividends to shareholders of Dignity plc.

Furthermore, the Group reports its results in accordance with International Financial Reporting Standards ('IFRS'), whilst the Dignity (2002) Group will continue to apply UK Generally Accepted Accounting Principles ('UK GAAP').